Fashion Summit (HK) 2021 – Fashion Designers Survey

WHAT ARE THE DESIGNS FOR THE FUTURE ?

An exploratory research on fashion designers around the globe in responding and adapting to COVID-19 pandemic for green recovery and sustainable growth



About Fashion Summit (Hong Kong)

Fashion Summit (Hong Kong) plays a vital role to provide a sharing platform for participants from around the world to exchange insights on the latest sustainable fashion trends, technology, best practice, solutions, and opportunities. It is a result of continuous learning and discovering process, bringing together leading academics, key players from the fashion industry, NGOs, media, decision makers and leaders to achieve sustainable fashion in Asia.

About WWF

WWF-Hong Kong is working to transform Hong Kong into Asia's most sustainable city. WWF is one of the world's most respected conservation organization, with a network active in more than 100 countries. WWF's mission is to stop the degradation of the planet's natural environment and to build a future in which humans live in harmony with nature, by:

- · Conserving the world's biological diversity
- Ensuring that the use of renewable natural resources is sustainable
- Promoting the reduction of pollution and wasteful consumption

SFBC

Special Thanks

WWF-Hong Kong would like to warmly thank the co-organisers of Fashion Summit and below-listed supporting organisations for their help in promoting and encouraging all relevant stakeholders of the organisations to participate in the research project.



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Executive Summary	 3
Introduction	 4
Regional Highlights	 5
Profit	 6
Planet	 8
People	 10
Sustainability	 12
Conclusion and Recommendation	 14
Appendices	
Appendix I: Questionnaire	 15
Appendix II: Respondents' Profile	 18
Appendix III: Engagement Events	 19
Appendix IV: Supplementary Materials	 20

Name, Title - Region

Throughout the report, you will find quotes from designers / industry experts in this layout. - engagement events

What are the Designs for the Future?

EXECUTIVE SUMMARY

This research "What are the Designs for the Future?" is conducted by WWF-Hong Kong on behalf of Fashion Summit (HK) in 2021, aiming to explore the design mindset and business decisions of fashion designers in the post-COVID era.

The research includes an online survey that was completed by 62 fashion designers from around the globe. Subsequent interviews with five designers were carried out for interpretation of the preliminary survey results and gaining further qualitative feedbacks. The findings of the research were presented and deliberated in the following roundtable discussion and panel discussion.

From the results of the survey, the pandemic has brought various challenges and opportunities. In general, the pandemic has negative financial impact on designers. However, it also offers a unique opportunity for designers and the fashion industry to rethink their progress on sustainability through the lens of the triple bottom line - profit, people and planet.

The use of sustainable material is recognized as one of the key elements in the design for the future, while sustainable practices should also be carefully considered throughout the production processes and the supply chains. Digitalisation is a central feature in the post-COVID era, which is believed to be influential in the designs for the future. There are dynamic and innovative digital skills and tools that could be applied in business model, sales channel, communication with consumers, sampling, etc.

For the future designs, designers may opt to provide information and communicate with customers regarding the sustainability of their own products. Designers are encouraged to increase their level of awareness and knowledge of sustainability to get prepared for customers' need.



INTRODUCTION

Commissioned by Fashion Summit (HK) 2021, WWF-Hong Kong conducted this research project "What are the designs for the future?" to explore how fashion designers have been affected by and adapting their businesses during the COVID-19 pandemic. Since the outbreak of coronavirus, there were many different surveys of fashion consumers, retailers, and manufacturers to understand how these players along the value chain were affected by the pandemic. The impact on fashion designers should also be considered seriously, as they are the key actor known for shaking up styles and trendsetting. Would fashion designers take the lead in green recovery and pave the way for fashion circularity and sustainable development?

In light of the evolving COVID-19 situation, the lockdown or quarantine measures, restrictions of overseas travel and risks of face-to-face meetings have caused tremendous disruption to the global fashion industry. Scientists warn that the coronavirus pandemic is linked with wildlife habitats destruction like deforestation and agricultural development on wildland are increasingly forcing disease-carrying wild animals closer to humans. Climate change, biodiversity loss and plastic pollution pose serious challenges to human health and economic activities. It is time to rethink humanity's relationship with nature and other species and ensure sustainable consumption and production.

Research Objective : To explore the design mindset and business decisions of fashion designers in the post-COVID era, and to provide insights to designs for the future

Target Audience: Fashion designers around the world

Methodology: Online questionnaire was developed and distributed to fashion designers and supporting organisations; face-to-face interviews, roundtable and panel discussion were organised to gain more in-depth understanding.

Questionnaire Response: 62 fashion designers from Hong Kong, Asia, Oceania, Europe, Americas and Africa completed the online questionnaire from May to June 2021. The survey collects views relating to the triple bottom line i.e. business prosperity, planet and people; fashion and sustainable development.

Face-to-face Interview: Six designers including Jessica Lau, Walter Kong, Bojana Drača, Stevie Crowne, Vincent Li and Wendyel Borin

Roundtable Discussion at The Mills: 15 designers and five industry experts joined the discussion. They are: Aries Sin, Arto Wong, Bojana Drača, Bonny Kwan, Felicity Northeast, Jane Ng, Jesse Lee, Kayleigh McAuliffe, Mannat Gupta, Margaux Rusita, Mass Luciano, Meiyan Chan, Morgane Parizot, Mountain Yam, Rex Mok, Saskia Baur-Schmid, Sissi Chao, Vickie Au, Will Li and William To.

Panel Speakers at FS Conference: The four panel speakers are:

- Dr. Alison Gwilt, Associate Professor of Design, University of New South Wales;
- Ms. Aurelie Pernel, Design Manager of Dorina;
- Prof. Thomas C. C. Wong, Chairman of Institute of International Sustainable Development; and

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• Mr. Vincent Li, Director & Designer of VINCENT LI PTY LTD.

REGIONAL HIGHLIGHTS

9 responses from Belgium, France, Portugal, and the UK

2 responses from Burundi,

and South Africa

European respondents rated "water pollution" as a serious issue and "rainforest destruction" less an issue in terms of impact of fashion on the planet. Compare with other regions, they encountered less hindrance in adopting more sustainable practices.

America ³ responses from Brazil, Mexico, and the USA

American respondents rated "soil degradation and desertification" not as serious in comparison with other environmental factors as impacts of fashion on the planet.

Africa

African respondents gave a high rating for every factor for the severity of the impact of fashion on the planet. Also, they saw the social factors improving as a result of COVID more than other regions.



Margaux Rusita, Founder & Creative Director of Margaux Wong - Burundi

"Being sustainable has been a way of life for everyone in Africa, it's beyond fashion and lifestyle. People connect to my brand because we use sustainable material. I'm glad to see the rest of the world is practising sustainability." - Roundtable Discussion



Morgane Parizot - Hong Kong Education Director of REDRESS

"Hong Kong has a good cultural heritage of appreciation of craftsmanship. " – Roundtable Discussion

Hong Kong 25 responses

Hong Kong designers rated "biodiversity loss" not as serious among different environmental factors as an impact of fashion on the planet. They perceived their consumers' rating of sustainability not as important as designers from other regions do.

Asia

14 responses from China, India, Japan, Taiwan, Thailand, and the UAE

The main hindrance for Asian designers to adopt more sustainable practice is the higher cost of sustainable alternatives.

For environmental factors, they found "water pollution" as a serious issue and "biodiversity loss" less as an issue in terms of impact of fashion on the planet.

Oceania

9 responses from Australia

Oceanian designers rated society's performance in achieving progress towards SDGs lower than other regions. As a result of COVID, the ability to source or procure products and services was affecting their business operations.

PROFIT

The first part of the survey looks into the COVID's impact on profitability in business for fashion designers. Most of the respondents have reported a negative financial impact. The majority of designers had less work coming in (61%) and decrease in revenue (58%) as a result of the pandemic.

Issues affecting business operations

From question 2, the biggest issue affecting business operations worldwide is the ability to physically visit projects, sites, showrooms and clients (69% of all respondents). While in Hong Kong, the biggest issue is receiving fewer orders from customers. On the other hand, for designers in Oceania and Europe, the biggest issue is affected ability to source or procure products and services.

Business opportunities emerge

From question 3, the biggest new business opportunity emerges during and after COVID-19 is the increased sales through digital platform or direct to consumers, followed by more design of work-from-home or comfort clothing. The trend is similar in different regions.

Most of the designers encounter new opportunities of increased sales through digital platform or direct to consumers, which is in-line with the findings of digital skills as essential to adapt in the post-COVID era as discussed later in the report. Comparatively speaking, less respondents have experienced boundary-free digitalisation and virtual events as new opportunity.



Mannat Gupta, Founder & Creative Director of MANNAT GUPTA - India

"My experience in virtual showroom was helpful to avoid overstocking; Also, digitalisation has been beneficial to gain more exposure for my brand." - Roundtable Discussion



3. Which of the following new business opportunities emerge during or after COVID-19?



2. Which of the following issues are affecting your business operations during COVID-19?

PROFIT

Q4. How would you describe the overall financial impact on your business due to the COVID-19 outbreak?

- [STAR] "No expected impact to revenue/profits" or "Increase in revenue/profits"
- [STRUGGLER] "Decrease <10%" "Decrease 10-24%" "Decrease 25-50%" "Decrease >50%"
- [UNSURER] "Difficult to assess at this point" or "Decrease but range unknown"



Q6. What is your expectation for your business, or your employer's business in 2022?



Alison Gwilt, Associate Professor of Design, University of New South Wales - Australia

"We can see the resilience of fashion designers during the pandemic, small brands are adopting to the new norms by switching to sell comfort clothing. Clothing companies also diversify, giving designers the confidence to discover more. " - Panel Discussion

Financial Impact

Results of question 4 are grouped into "star", "struggler" and "unsurer" to analyze how respondents encountered different financial impact. On average, 15% of respondents belong to the "star" group, with no expected impact or even increase in revenue/profit due to the pandemic.

Europe is the region with the most "star" respondents (33%), while Asia is the region with the most "struggler" respondents (57%), who stated a decrease in revenue.

Being Optimistic

Majority of designers feel optimistic about their near future business. 37% of total respondents expect their business to be significantly better and 44% think it would be slightly better than 2020.

Africa is the most optimistic region with all respondents expecting business in 2022 to be significantly better than 2020, while America is rather pessimistic with two-third of respondents expecting business in 2022 to be either the same as or slightly worse than 2020.

What are the Designs for the Future?



The second part of the survey looks at the COVID's impact on designers' mindset about the planet and environmental protection. Respondents from different regions have a diverse view on the severity of impact of fashion on the planet. Nonetheless, designers were able to share insightful views on how design can contribute to support the vision of "people and nature can thrive together" and the actions they have taken to restore the health of our planet.

Severity of the fashion industry's impact on environmental issues

Among the severity of the fashion industry's impact on the nine environmental issues, the score given to water pollution (5.02) is the highest, followed by waste accumulation (4.92); while biodiversity loss (3.98) was the lowest, followed by rainforest destruction and soil degradation and desertification (4.02).

Africa has the highest rating for the severity of fashion industry's impact on the nine environmental aspects (average score of 6), followed by Europe (average score of 5.30). Asia has the lowest rating of 3.98. There are also noticeable difference in the perceptions of the importance of different environmental factors across regions.

For people and nature can thrive together

In question 10 and 11, respondents talk about what designers could do and what they have done to restore the health of our planet, and to support the vision of "people and nature can thrive together". From the word cloud generated from the responses of the open-ended questions, sustainable material is one of the prominent elements mentioned. When engaging into in-depth conversation, including roundtable, panel discussion and interview, designers actually recognize that sustainable practices throughout the production processes and supply chains are the essential elements for sustainable fashion.







Aurelie Pernel, Design Manager of DORINA - Hong Kong

"Our company sources sustainable materials for our products and also packaging materials. We try to make use of recycled and reusable materials." - Panel Discussion

What are the Designs for the Future?

Executive Summary | Introduction | Regional Highlights | Profit | Planet | People | Sustainability | Conclusion | Questionnaire | Respondents' Profile | Engagement Events | Supplementary Materials



12. What might hinder you, and/or your brand to adopt more sustainable practices?



Conflict with design ideologies or branding

There is no hindrance

Hindrance to adopt more sustainable practices

Although designers had the knowledge of impact of fashion on the planet and taken some actions to address the impact, there are different hindrances they encountered to adopt more sustainable practices, as reflected in question 12. The higher cost of sustainable alternative is the main barrier identified by the majority of respondents in Hong Kong and Asia. In Oceania, the primary concerns is the low availability of sustainable alternative. On the other hand, designers in Europe encounter less hindrance.



Vincent Li, Director & Designer of VINCENT LI PTY LTD - Australia

"For designer brands to adopt sustainable practices or initiatives, they can start by communicating with consumer - to build awareness and willingness to changes. Designers can also offer renting, repairing and customised repurpose services." - Interview



Morgane Parizot, Education Director of REDRESS - Hong Kong

"As people wear the product itself instead of fibre, in order to maximise the sustainability of the product, it's needed to look into the entire lifecycle and aiming for the best for each stage and factor." - Roundtable Discussion

9

PEOPLE

The third part of the survey examines some social factors of designs for the future and how designers adapt to the post-COVID era themselves. Also, the role of sustainability in the relationship of designers with customers is investigated.

Social factors changing in the fashion industry as a result of the pandemic

From question 17, it is observed that the changes in social factors as a result of the pandemic are very different across the globe ranging from 4.72 (improving) to 2.90 (deteriorating). The average rating of the nine factors ranges from 3.82 (product responsibility and traceability) to 2.66 (employment rate).

Adapting skills in the post-COVID era

Respondents explained how they have adapted their skills due to COVID-19 pandemic. From those who have responded question 14, 52% of them mentioned online or digital skills, including different types of skills such as e-commerce, communication tools, virtual showrooms.

Design Inspiration

Respondents were asked whether their design inspiration have changed since the pandemic. 35% stated they do and 21% were not sure. For those who have changed in design inspiration, sustainability is one of the key words most frequently mentioned. Across different regions, Hong Kong designers focus more on functionality while overseas designers focus more on comfort clothing.



Margaux Rusita, Founder & Creative Director of Margaux Wong - Burundi

"I've developed an organised dashboard to present my designs online. In this era, we must make use of the tools we already have and learn the new tools. Moreover, there's a need to find a way to combine virtual and physical platform to cater the need of human touch." - Roundtable Discussion





What are the Designs for the Future?

nlights | Profit | Planet | People | Sustainability | Conclusion | Questionnaire | Respondents' Profile | Engagement Events | Supplementary Materials

PEOPLE





Aries Sin, Founder & Creative Director of MODEMENT - Hong Kong

"Hong Kong consumer doesn't understand why sustainable fashion cost more. And they often look for clothes that are easy to take care with, which is not a common feature for natural material." - Roundtable Discussion

Customers and Sustainability

Respondents rated how important they think their customers consider sustainability. Hong Kong respondents have the lowest average score of 5.88 for perceived customers' rating of sustainability. On the contrary, European designers have the highest average score of 8.56.

When we cross analyze the responses of question 16 "How do you help your customers/clients to live a more sustainable lifestyle, and/or increase the wellness of the society?" by the rating of question 15 "How important do you think your customer/client rate sustainability?", designers who have a higher perceived customers' rating of sustainability (i.e. 8 - 10) tend to communicate and educate their customers about sustainability matters, while for those who have a lower rating of sustainability (i.e. 1-3) tend to give information and use sustainable materials in their products/business. It reflects that designers or brands can devise or adapt their strategies according to the varying degrees of customers' sense of sustainability.

Ways to help customers live a more sustainable lifestyle by respondents with higher perceived customers' desire for sustainability:

- " Be interactive! Designers can't only hide at the backstage/studio anymore. We should communicate with our customers, workers , suppliers etc. to exchange ideas and share knowledge.
- " Educate on sustainable alternatives and provide tips and facts about the impact fast fashion has on the environment

And by those with lower perceived customers' desire for sustainability:

Giving information

" Provide repair and alteration services, sustainable materials, cradle to cradle design

What are the Designs for the Future?

Executive Summary | Introduction | Regional Highlights | Profit | Planet | People | Sustainability | Conclusion | Questionnaire | Respondents' Profile | Engagement Events | Supplementary Materials

SUSTAINABILITY

The fourth part of the survey assesses progress towards sustainability and the United Nations 17 Sustainable Development Goals (SDGs) and identifies opportunity gaps among SDGs from the perspectives of designers.

Progress of Sustainable Development Goals (SDGs)

Respondents were asked to rate the society's performance in achieving progress toward the 17 SDGs. Africa respondents have the highest rating of 6.5 for the overall progress toward each one of the 17 SDGs, while Oceania respondents have the lowest rating of 4.3.





SDG most likely to be achieved

Respondents chose the five SDGs that they thought to be the most likely to be achieved. From respondents' opinion, the SDG most likely to be achieved is SDG17 - Partnerships for the goals.

SDG with significant impacts if achieved

Respondents chose the five SDGs that they thought to have significant impact if achieved. The most popular choice is SDG 13 - Climate action.



SUSTAINABILITY

Designers can contribute to...

The top 3 SDGs that respondents believe they can contribute to achieve are SDG 12: Responsible Consumption and Production, SDG 8: Decent Work and Economic Growth and SDG 5: Gender Equality.

By contrast, far fewer respondents consider they can contribute to achieve the "red light" SDGs (less than two votes) - SDG1: No Poverty, SDG2: Zero Hunger, SDG14: Life Below Water, SDG15: Life On Land, SDG16: Peace, Justice and Strong Institutions. The attitude towards life under water and life on land correlates with the result of question 9 where soil degradation and desertification, rainforest destruction and biodiversity loss are rated as 'not so severe' environmental impact of the fashion industry.

Analysis

In order to increase the likeliness of achieving SDGs with significant impacts, the key is to align the aspect that stakeholders can contribute to achieve with the aspect with significant impact if achieved. For example, to foster climate action by reinforcing partnership for goals.

It is also important for the designs for the future to support the advancement of different themed yet interlinked SDGs to ensure the sustainable development of the fashion industry, because designers and related stakeholders could have a role to play in achieving most, if not all of the 17 SDGs.



CONCLUSION

This research project aims to explore "What are the Designs for the Future?" through questionnaire survey, personal interviews, roundtable and panel discussion with fashion designers and industry experts around the globe.

The COVID-19 pandemic has brought various challenges and opportunities for fashion designers and the industry. Inability to physically visit projects, sites, showrooms and clients is the key challenge affecting business operations and financial performance. However, the pandemic also presents an opportunity for designers and the fashion industry to review their progress on sustainability through the lens of the triple bottom line – profit, people and planet.

Designers hold positive attitude towards green recovery and look to shape a sustainable post-COVID future. 81% of respondents expect their business in 2022 to be better than that in 2020. 51% of them consider that climate action (SDG13) will have the most significant impact, if achieved, for people and the planet, now and into the future. Respondents in all regions except Africa see product responsibility and traceability as one of the top three most improved factors in the fashion industry as a result of the pandemic.

Responsible consumption and production (SDG12) is the highest voted SDG that designers think they can contribute to achieve. This relates to the views that water pollution, waste accumulation and water consumption are the top three most severe impacts fashion industry has on the planet. Designers feel obligated to influence their customers for good through providing sustainability information, cradle-to-cradle design and fashion circularity, sustainable use of regenerative natural/recycled materials, offering alternative solutions such as renting, repairing, and customized repurpose services to extend the life of products. Sustainable practices throughout the production processes and supply chains are also cited as core elements in the designs for the future.

RECOMMENDATION

Digital innovation for future-proofing business. Accelerated by COVID-19, digital innovation is of vital importance for future-proofing business. Respondents are already very familiar with online communication, social and digital marketing, e-commerce and virtual learning. However, designers are much encouraged to acquire other digital skills such as 3D design and augmented reality to save cost of physical sampling, improve time-tomarket, reduce carbon footprint and waste. Digital showroom and virtual catwalk are also worth exploring for reaching out to a wider audience and creating immersive and interactive experience with direct customers.

Reconnect people and fashion with nature. The COVID-19 pandemic is a wake-up call to stop exceeding the planet's limits. Deforestation and land use change, illegal wildlife trade and biodiversity loss, intensified agriculture and livestock production all increase the likelihood that zoonotic diseases make the cross-species leap. Climate change and global warming will likely accelerate the emergence of new viruses. Fashion industry, known as shaking up styles and trendsetting, can take lead in the development of circular economy and build a nature-positive fashion world.

Collaboration and collective actions for resilience and sustainability. On one planet, all species, countries, and geopolitical issues are ultimately interconnected. The outbreak of COVID-19 in one place can wreak havoc on the entire world. Likewise, climate change, biodiversity loss, and financial collapses do not observe national or even physical borders. These problems can be managed only through collaboration and collective actions that start long before they become full-blown crises. The global fashion industry spanning across developed and developing economies is in the best position to drive collaborative work and collective actions for building a sustainable future for all.

What are the Designs for the Future?

Executive Summary | Introduction | Regional Highlights | Profit | Planet | People | Sustainability |

Questionnaire Respondents' Profile Engagement Events Supplementary Materials

APPENDIX I: QUESTIONNAIRE

PART I: TRIPLE BOTTOM LINE: PROSPERITY (8 questions)

- Have you noticed a change in the amount of work coming in as a result of COVID-19?
 - a. I have more work coming in
 - b. I have less work coming in
 - c. The amount of work is the same and has not changed
 - d. I have no work coming in
- Which of the following issues are affecting your business operations during COVID-19? Please tick each box that applies.
 - a. Ability to source or products and services
 - b. Increased cost of freight and couriers
 - Ability to physically visit projects, sites, showrooms and clients Not launching any new collection or fashion show c.
 - d.
 - Increased unsold inventory e.
 - Receiving fewer orders from customers
 - OTHER, please describe q.
- Which of the following new business opportunities emerge during or after COVID-19? 3. Please each box that applies.
 - a. New business related to the pandemic e.g. designing PPE (personal protection equipment)

 - b. More design of work-from-home or comfort clothing
 c. Increased sales through digital platform or direct to consumers
 - Boundary-free digitalisation and virtual events d.
 - New opportunities in virtual fashion (e-Fashion in the alternative cyber e. universe)
 - Higher profit margin f.
 - OTHER, please describe q.
- How would you describe the overall financial impact on your business due to the 4. COVID-19 outbreak?
 - Increase in revenue/profits a.
 - No expected impact to revenue/profits b.
 - Difficult to assess at this point c.
 - Decrease but range unknown d.
 - Decrease > 50% e.
 - Decrease 25% to 50%
 - Decrease 10% to 24.9% g.
 - Decrease < 10% h.

- 5. How likely is it that you, or your employer will hire additional designers over the next six months?
 - a. Very likely
 - b. Likely
 - c. Not applicable
 - d. Unlikely
 - e. Very unlikely
- 6. What is your expectation for your business, or your employer's business in 2022?
 - Significantly better than 2020 a.
 - b. Slightly better than 2020
 - c. Same as 2020
 - d. Slightly worse than 2020
 - e. Significantly worse than 2020
- 7. How do you think design can contribute to rebuilding economy as it recovers from the pandemic?
- 8. What ideas, strategies or recommendations do you have that could support and assist you and/or your business to recover from the impacts and changes resulting from COVID-19?

PART II: TRIPLE BOTTOM LINE: PLANET (4 questions)

- 9. Do you agree with the following impact of fashion on the planet? [Not an issue 1 6 Extremely serious]
 - a. Water pollution
 - b. Water consumption
 - Microfibers in our oceans с.
 - d. Waste accumulation
 - Chemical additives e.
 - Greenhouse gas emissions
 - Soil degradation and desertification q.
 - Rainforest destruction ĥ
 - **Biodiversity** loss i.
- 10. What actions have you taken to restore the health of our planet?

What are the Designs for the Future?

15

Executive Summary | Introduction | Regional Highlights | Profit | Planet | People | Sustainability | Conclusion | Questionnaire | Respondents' Profile | Engagement Events | Supplementary Materials

APPENDIX I: QUESTIONNAIRE (cont'd)

- 11. How do you think design can contribute to support the vision of "people and nature can thrive together"? (E.g. design for longevity and circularity, end-of-life solutions, sustainable use of natural materials)
- 12. What might hinder you, and/or your brand to adopt more sustainable practices? Please tick each box that applies.
 - a. Higher cost of sustainable alternative
 - b. Low availability of sustainable alternative
 - c. Don't know how to access / develop such sustainable practices
 - d. Conflict with design ideologies or branding
 - e. There is no hindrance
 - f. OTHER, please describe

PART III: TRIPLE BOTTOM LINE: PEOPLE (5 questions)

13. Have your design inspiration or ideas been changed since the outbreak of COVID-19?

- a. Yes _____
- b. No
- c. Not sure
- 14. How do you adapt your skills due to COVID-19 pandemic? _____
- 15. How important do you think your customers/clients rate sustainability? [Not important 1 10 Extremely important]
- 16. How do you help your customers/clients to live a more sustainable lifestyle, and/or increase the wellness of the society, if any?
- 17. How do you see below factors changing in the fashion industry as a result of the pandemic? [Deteriorate 1 6 Improve]
 - a. Employment rate
 - b. Welfare and living wages
 - c. Health and safety
 - d. Development and training
 - e. Labour standards
 - f. Supply chain transparency
 - g. Product responsibility and traceability
 - h. Anti-corruption and integrity
 - . Community investment

PART IV: FASHION AND SUSTAINABLE DEVELOPMENT (3 questions)

The 2030 Agenda for Sustainable Development, adopted by all United Nations Member States in 2015, provides a shared blueprint for peace and prosperity for people and the planet, now and into the future.



- 18. How do you rate society's performance in achieving progress toward each one of the 17 SDGs?
 - a. Overall progress [Poor 1 10 Good]
 - b. The top five SDGs likely to be achieved _____
 - c. The top five SDGs with significant impacts if achieved _____
- 19. Which SDGs do you think you can contribute to achieve, and how?
- 20. What recommendations do you have to boost sustainability in fashion industry?

APPENDIX I: QUESTIONNAIRE (cont'd)

PART V: YOU AND YOUR BUSINESS (13 questions)

21. Name:

22. Email:

- 23. Which of the following best describes your role in the design industry?
 - a. Sole proprietor
 - b. Freelancer
 - c. Full-time employee
 - d. Part-time employee
 - e. Company owner employing staff
 - f. OTHER, please describe Higher cost of sustainable alternative

24. Which one of the following options best describes your business size?

- a. Micro-business employing 1 4 people
- b. Small business employing 5 19 people
- c. Medium business employing 20 99 people
- d. Large business employing > 99 people
- e. Not applicable
- 25. Where is your business and/or brand based in?
- 26. Link to your business and/or brand (Website, Instagram, or other social media platform): _____
- 27. How do you describe your brand purpose, value and positioning?
- 28. What kinds of products do you handle, or does the company produce?
- 29. What is your sales and distribution channel before the outbreak of COVID-19? Please tick each box that applies.
 - a. Online direct sale to end-user
 - b. Own physical stores
 - c. To wholesalers
 - d. 3rd party online platforms
 - e. 3rd party physical stores
 - Intermediaries to local sales f.
 - Intermediaries to export sales g. g. Intermediaries to export sales
 h. OTHER, please describe ______

- 30. What is your sales and distribution channel during and after COVID? Please each box that applies.
 - a. Online direct sale to end-users
 - b. Own physical stores
 - c. To wholesalers
 - 3rd party online platforms
 - e. 3rd party physical stores
 - Intermediaries to local sales
 - g. Intermediaries to export sales
 - h. OTHER, please describe

31. How long has your brand been established?

- a. <1 year
- b. 1 2 years
- c. 3 5 years
- d. 6 10 years
- e. 11 20 years
- f. > 20 years
- 32. How many years of experience do you have in fashion design?
 - a. <1 year
 - b. 1 2 years
 - c. 3 5 years
 - d. 6 10 years
 - e. 11 20 years
 - f. > 20 years
- 33. What are your main duties and responsibilities? Please each box that applies.
 - a. Design
 - b. Material choice
 - c. Sample and layout
 - Marketing and sales d.
 - e. Management
 - OTHER, please describe _____ f

What are the Designs for the Future?

17

Executive Summary | Introduction | Regional Highlights | Profit | Planet | People | Sustainability | Conclusion | Questionnaire | Respondents' Profile | Engagement Events | Supplementary Materials

APPENDIX II: RESPONDENTS' PROFILE



Executive Summary | Introduction | Regional Highlights | Profit | Planet | People | Sustainability | Conclusion | Questionnaire |

| Engagement Events | Supplementary Materials

APPENDIX III: ENGAGEMENT EVENTS

Designers Interview

[LINK] to recording

Date: 27 Jul to 2 Aug

To explore:

- 1. What is your design inspiration?
- 2. What are the advantages of sustainable design?
- 3. What is the most important trend of future fashion design?
- 4. How do you develop sustainable practices?

Roundtable Discussion at The Mills [LINK] to highlights

- Date / Time: 30 Aug 2021 /15:00-17:00 (GMT+8 HK Time)
- Venue: The Mills Fabrica, 4/F, The Mills, 45 Pak Tin Par Street, Tsuen Wan, N.T. (overseas participants joined via Zoom)
- Language: English
- Facilitator: Ms. Karen Ho, Head of Corporate and Community Sustainability, WWF-Hong Kong

Panel Discussion at FS Conference

[LINK] to recording

Date /
Time:9 Sep 2021 /10:30-12:00 (GMT+8 HK Time)Venue:Meeting Room N101, Hong Kong Convention and Exhibition Centre
(HKCEC) 1 Expo Drive, Wan Chai, HONG KONG

Language: English

Moderator: Ms. Karen Ho, Head of Corporate and Community Sustainability, WWF-Hong Kong



Jessica Lau &

Walter Kong

by JW

Founders of Blind



Bojana Drača Founder of Farrah Floyd







Wendyel Borin Founder of WENDYEL bORIN

MASSBRAND
The R Collect
ot REDRESS
112 mountai
Lenzing Grou
0
Hyph-n
RemakeHUB
V VISSI
HKTDC
PMQ

Director & Designer of VINCENT LI PTY LTD

Vincent Li



Australia

Hong Kong

Hong Kong

Hong Kong

China

Panel Speakers:

Dr. Alison GWILT, Associate Professor of Design, University of New South Wales Ms. Aurelie PERNEL, Design Manager of Dorina Prof. Thomas C. C. WONG, Chairman of Institute of International Sustainable Development Mr. Vincent LI, Director & Designer of VINCENT LI PTY LTD

What are the Designs for the Future?

19

Executive Summary | Introduction | Regional Highlights | Profit | Planet | People | Sustainability | Conclusion | Questionnaire | Respondents' Profile | Engagement Events | Supplementary Materials

APPENDIX IV: SUPPLEMENTARY MATERIALS – FUTURE MATERIALS





Fashion is a trend and trend is change, so fashion is constant change

https://www.ted.com/talks/timosha_krivtsov_piec e_wear_the_future_of_fashion



Microbial Cellulose _ A New Material Created By Waste To Metabolize The Urban System

Paper:

https://www.sciencedirect.com/topics/engineerin g/microbial-cellulose

Video:

https://www.youtube.com/watch?v=Ds9qk3oFIRI



Designer Suzanne Lee shares her experiments in growing a kombucha-based material that can be used like fabric or vegetable leather to make clothing. The process is fascinating, the results are beautiful (though there's still one minor drawback ...) and the potential is simply stunning.

https://www.ted.com/talks/suzanne_lee_grow_yo ur_own_clothes?referrer=playlistthe_big_problem_with_fashion_and_how_to_fix_i t

What are the Designs for the Future?

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APPENDIX IV: SUPPLEMENTARY MATERIALS – DIGITAL INNOVATION AND VIRTUAL EVENTS



Anifa Mvuemba, Pink Label Congo Collection. (An African woman, a black woman, setting new fashion industry standards)

https://twitter.com/nkirurka/status/12640235777 80723712

China Fashion Digital Retail Summit 2021

http://www.ecvinternational.com/event/en/FashionDigitalRetailSummit

This summit will focus on the "new normal" in the development of the fashion retail industry, and will focus on "digital supply chain, digital operation, digital channels and digital marketing" as the main subject, and will conduct in-depth discussions on the cost, efficiency, experience and other hot topics of reconstructing retail, to discuss the best practices of China's fashion retail development with domestic and foreign brands, retailers, platform providers, consulting companies, technology service providers, etc., to help fashion industry fully win in the retail digitalization era, and calmly respond to the new opportunities and challenges in the era of "new normal".

Innovation has been scaled-up along the entire fashion value chain and is here to stay

3D design	Virtual sampling	Digital sell-in	Near shoring	Virtual show	
DESIGN	MERCHANDISING & PLANNING	B2B SELL-IN	SOURCING & SUPPLY CHAIN	CONSUMER ENGAGEMENT	$\left \right\rangle$
Al planning	Video sign-offs	Virtual showrooms	Vendor integration	Social selling	

Source: McKinsey & Company

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